# MALIK, MUHAMMAD YOUSAF

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Mailing Address: Institute of Business Management Sciences, University of

Agriculture Faisalabad, Jail Road, Faisalabad.



I have over a decade of experience in research and teaching in Management Science and Business Administration across China and Pakistan. In addition to publishing and reviewing academic articles, I have actively trained, mentored, and taught students and professionals in Pakistan and the UAE.

#### **EDUCATION**

>	<b>Doctor of Philosophy (PhD)</b> – Business Administration School of Economics and Management	2019-2025
	Dalian University of Technology, Dalian, P.R. China	
>	<b>Master of Science (MSc)</b> - Marketing and Business Management <i>UoB Business School</i>	2010-2012
	University of Bedfordshire, England, UK	
>	Master of Business Administration (MBA) - Human Resource Management	2009-2010
	Bahria Business School	
	Bahria University, Islamabad, Pakistan	
	Bachelor of Business Administration (BBA) - Human Resource Management	2005-2009
	University Institute of Management Sciences	
	PMAS Arid Agriculture University, Rawalpindi, Pakistan	

#### **EXPERIENCE**

University of Agriculture Faisalabad, Pakistan (2015-2024)	Lecturer
Job Description:	
Teaching, Research and Administration	
Highlights:	
Supervised 40 students; Class In-charge; Secretary, Board of Studies	

> Shaheed Benazir Bhutto University, Shaheed Benazir Abad, Pakistan (2015) Lecturer *Job Description:* 

Teaching, Research and Administration

*Highlights:* 

Supervised 08 students, Member Departmental Research Committee, Communication Specialist at Office of Research, Innovation and Commercialization

SYSMAC Management Consultant, Dubai, United Arab Emirates (2013-2014)
Program Consultant

Marketing and Training (ISO 9001, OHSAS, QHSE, and ISO 14001) *Highlights:* 

Networking; Generating Business Leads; Developing and delivering trainings.

## **PUBLICATIONS**

- ➤ Malik, M. Y., Wang, L., & Zhu, F. (2024). Understanding variations of governmentality and governance structures at the project level in project-based organizations. *International Journal of Managing Projects in Business,* 17(4/5), 644–685. https://doi.org/10.1108/IJMPB-11-2023-0249 (SSCI, IF=3.2, SJR=Q1, ABS=1, ABDC=C)
- Alvi, T. T., Karim, A., Khan, M. F., & Malik, M. Y. (2024). China Pakistan Economic Corridor (CPEC)- Governance Encounters and Current Advances. *Journal of Social &Amp; Organizational Matters*, 3(2), 423–441. https://doi.org/10.56976/jsom.v3i2.88 (Higher Education Commission Pakistan 'Y' Category Journal)
- ▶ Hafeez, M., Rehman, S. U., Faisal, C. M. N., Yang, J., Ullah, S., Kaium, M. A., & Malik, M. Y. (2022). Financial Efficiency and Its Impact on Renewable Energy Demand and CO₂ Emissions: Do Eco-Innovations Matter for Highly Polluted Asian Economies? Sustainability, 14(17), 10950. https://doi.org/10.3390/su141710950 (SSCI, SJR=Q1, IF=3.6, Scopus Indexed, WOS)
- Nazam, M., Hashim, M., Nută, F. M., Yao, L., Zia, M. A., Malik, M. Y., Usman, M., & Dimen, L. (2022). Devising a Mechanism for Analyzing the Barriers of Blockchain Adoption in the Textile Supply Chain: A Sustainable Business Perspective. *Sustainability*, 14(23), 16159. https://doi.org/10.3390/su142316159 (SSCI, SJR=Q1, IF=3.6, Scopus Indexed, WOS)
- Mazhar, R., Sarwar, M. A., Malik, M. Y., Nazam, M., & Mazhar, S. (2020). Impact of High Performance Work Systems on Organizational Performance: A Case of Banking Sector of Pakistan. *International Journal of Asian Business and Information Management (IJABIM)*, 11(4), 16-28. https://doi.org/10.4018/IJABIM.2020100102 (ESCI, IF=1.0, Scopus Indexed, WOS)
- ➤ Ali, A., & **Malik, M. Y.** (2018, April 3–4). Impact of transformational and transactional leadership styles on performance management in public sector universities of Pakistan. *Abstract printed in the proceedings of the 1st International Conference on Management and Commerce*. University of Sialkot.
- ▶ Malik, M. Y., & Awan, A. W. (2016). Impact of transformational leadership on organizational innovation: Telecommunication sector of Pakistan. *Business and Economic Research*, 6(2), 360–367. https://ideas.repec.org/a/mth/ber888/v6y2016i2p360-367 (IF-Google-based=0.65, CrossRef, EconPapers)
- ➤ Iqbal, M., Imam, M. F., Amir, R. M., Khan, N. A., Qayyum, M., & Malik, M. Y. (2016). Assessing training needs of farmers in Pakistan: A case of farmer field schools (fruit and vegetable project) in Tehsil Rawalpindi. *Journal of Global Innovation in Agriculture and Social Sciences*, 4(4), 204–206. https://doi.org/10.22194/JGIASS/4.4.763 (Higher Education Commission Pakistan 'Y' Category Journal)

#### **CAREER HIGHLIGHTS**

- Reviewer, Author and Research Contributor: I have been reviewing articles for scientific journals (e.g., PLOS One) since 2024. I have published articles in reputable impact factor journals and been in research groups since 2016. I have won 2nd Best Paper Award in the "3rd Study at DUT Chinese and Foreign Postgraduate Academic Forum" held at Dalian University of Technology, China. 2024.
- ➤ **Teacher, Mentor and Trainer:** I have been teaching specialized courses in HRM, Marketing and Strategy for about ten years. I have also taught Entrepreneurship to student in diverse disciplines. A group of students, I mentored won Entrepreneurship Idea Award in University of Agriculture Faisalabad- 2022. I have been a resource person on 'Towards Marketing Mindset' for World Bank Enclude's Women 'X' program 2017; Modern University Governance Program at University of Agriculture, Faisalabad, UAF on *Effective Communication in Organization*' and 'Team Behavior in Organization' for Indigenous On-campus Training (IOT) Phase II. 2015, 2016; and Al-Jaber Group, Abu Dhabi, UAE on the Topic of 'Quality Assurance, Quality control and standards'. 2013.

### THESIS SUPERVISED- MASTERS

- > Impact of Social Media Promotions on brand loyalty: A case of Punjab, Pakistan 2017
- Consumer Awareness and Perception in Microfinance Adoption in Punjab, Pakistan 2018
- > Impact of TV advertisement on Children Buying Preferences: A Case of Faisalabad, Pakistan 2018
- ➤ Impact of Facebook and its applications on Consumer Purchase intentions in online Garment industry of Punjab, Pakistan 2018
- Impact of Social Networking Sites on Emerging Fast Food Industry of Faisalabad, Pakistan 2018

### RESEARCH AND PROFESSIONAL SKILLS

- Research Design and Planning:
  - roblem identification; Systematic literature review; Planning research timeline.
  - \* Meeting the deadlines and continuously evaluating options for interventions, if any required.
- Data Collection
  - **✗** Conducting Interviews and Surveys.
- Data Analysis
  - Qualitative Research Eisenhardt Method, Gioia Method, Direct Coding, Abduction
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  - ➤ Mixed Method Fuzzy Set Qualitative Comparative Analysis (fsQCA)
- > Academic Writing
  - ➤ Drafting and reviewing manuscripts (MS Word, draw.io)
  - \* Referencing tools, e.g., Mendeley and Endnote
- Presentation Skills
  - **x** Experience as a Lecturer and Trainer (MS PowerPoint).
- Language Abilities
  - Proficient user of English and Urdu.

#### REFERENCES

> Zhu Fangwei

Affiliations: 1) **Professor** at Faculty of Management and Economics, Dalian University of Technology,

Dalian, China 2) President at Zhongnan University of Economics and Law, Wuhan, China

Email: zhufw@dlut.edu.cn

**▶** Wang Linzhuo

Affiliations: 1) Associate Professor at Department of Leadership and Organizational Behavior,

Norwegian Business School (BI), Oslo, Norway 2) Adjunct Faculty at Department of

Engineering, University of Agder, Kristiansand, Norway

Email: linzhuo.wang@bi.no